Customer profile

A. Warne

Key facts

Company	A. Warne
Industry	Manufacturer of polyester and plastic products
Solution	Opera 3 in the Cloud with Financials, CRM, Supply Chain Management and Pegasus XRL reporting

Meeting the challenge

With a complex product range which spans mass-market solutions, such as sandwich packaging, through to made-to-order products, A. Warne is subject to stringent traceability guidelines, regulatory frameworks and accreditations.

As an SME, it requires a system to support these requirements in order that the management team can focus on growing the business.

While their existing Opera 3 solution addressed these challenges, the management team felt that shifting to a cloud-based approach would reduce risk even further, as well as improve visibility and cut costs.

Seeing results

"*Our business is highly complex and issues such as compliance and traceability are very high on the management agenda,*" comments Susan Moore, Company Secretary and Director.

"*Through switching to Opera 3 in the Cloud, not only do we benefit from Opera 3's core features such as brilliant, detailed reporting, and live visibility of stock which has eliminated our need to shut down production for an annual stock-take. We now have greater visibility of our costs, reduced risk as we no longer have responsibility for maintaining our own servers, and upgrades are undertaken seamlessly which means we can dedicate even more time to growing the business. The ability for staff to access the system remotely is also a huge benefit, enabling greater flexibility. Looking ahead, we plan to utilise more functionality within the CRM capabilities of Opera 3 to enhance our customer service and profitability, and truly maximise the value that Opera 3 can offer.*"